

MORTGAGE RATE REDUCTION PRODUCT (MRRP) Help Homeowners with a Lower Mortgage Rate

Agenda

- 1. Introduction
- 2. How does it work?
- 3. What does funding look like?
- 4. Highlights of the Product
- 5. What have we learned
- 6. Q & A





Introduction

- Subsidy Product that provides eligible borrowers a reduced mortgage rate to assist in keeping homeownership affordable.
 - Current rate offering is 5.375%
- Eligible borrowers must be at 80% of area median income (AMI) based on property location.
 - FHFA income limits are available via the eMPF[®] Website
- Funds are only available for use with the MPF[®] Traditional Product
 - MPF Original and MPF 125 Products



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How Does it Work?

- Lenders identify borrowers based on income eligibility
 - Based on FHFA income limits
 - Eligible homeowner income
- Purchase or refinance transactions are eligible
 - Includes cash-out refinances
 - Not restricted to first-time homebuyers
- Underwriting Requirements remain the same
 - Manually Underwritten loans are allowed
 - Automated Underwriting via DU or LPA is accepted



How Does it Work?

- PFIs are required to document all qualifying income for all owner occupants of the property.
- All occupying owners (on title) must be borrowers on the loan/note
- All borrower income is to be disclosed and documented in accordance with MPF Guide requirements.
 - Income Decision Tree available to assist
- All eligible income must be included (even if not needed for loan approval)
 - This is specifically for MRRP



How Does it Work?

- Nothing is notated on the loan estimate (LE)
- Nothing is notated on the closing disclosure (CD)
- No second lien filed on the property
- Standard 120-day early payoff (EPO) applies
- Loans can be sold service retained or service released



What Does Funding Look Like?

MPF Traditional												
Fixed 30 Yr Permanent Buyo	-											
<i>Indicative as of 05/12/202</i> <i>Note: Data shown is %. Al</i>	DOWNLOAD PRINT											
Commitment Term	5 Days	15 Days	30 Days	45 Days	60 Days							
Last Funding Date	05/19/2025	05/27/2025	06/11/2025	06/26/2025	07/11/2025							
Schedule Code	05122500746	05122500747	05122500748	05122500749	05122500750							
Note Rate	Premium/Discount											
5.3750%	-4.75549513	-4.77217074	-4.80135305	-4.83206299	-4.86273316							
***Permanent Buydown	Delivery Commitmer	nts will be executed v	with the Premium/Dis	count indicated in th	ne grid above.							

When a loan is funded under the Permanent Buydown Delivery Commitment, your institution will receive a contribution from your Federal Home Loan Bank that brings the Permanent Buydown Price to 1.50000000% .***

PFI will receive 25 Basis Points for Servicing

PFI may receive Credit Enhancement Income

Phone number to open delivery Commitments: (877) FHLB-MPF (877-345-2673). The above rates will expire at 3:30 PM Central Time today unless superseded during the business day.



What Does Loan Funding Look Like?

- Lock a Delivery Commitment (DC)
 - Guaranteed a premium of 1.5%
 - Also receive servicing fee or service release premium (SRP) as applicable
- Suggest you lock for 60 days no matter what
 - Provides you the most flexibility
 - Doesn't impact premium paid
- Still mandatory delivery
 - Pair off fees do apply



What Does Funding Look Like?

Scenario:

Loan Amount: \$216,000.00

Rate: 5.375%

Lock Term/Price: 60 days -4.3088 or 95.6912

Cost of buydown: \$9,307.08

Premium Paid: \$3,240.00

Total Subsidy (buydown + Premium): \$12,547.08

FHLBank Topeka

What Does Funding Look Like?

						161	MPF LOAN FUNDING	
04/21/2025			\$12,547.08	182		162	MPF AGENT FEE	
04/21/2025			\$216,000.00	161		164	MPF INTERIM INTEREST	
04/21/2025	\$307.50	164				167	MPF CREDIT ENHANCEMENT FE	ε
04/21/2025	\$9,307.08	162				182	MPF RATE REDUCTION SUBSIDY	/

- Credits:
 - Loan Amount
 - Total Subsidy
- Debits:
 - Agent Fee (discount)
 - Interim Interest (normal)
- If you sell service released SRP is credit as normal



Highlights of the Product

- Don't have to be a first-time homebuyer
- Available for all loan purposes
 - Purchase
 - Rate-term refinance
 - Cash-out refinance
- Available anywhere you deliver MPF loans
 - Not district specific
- No special paperwork for borrowers to sign
- Delivery Commitments must be locked on a loan-by-loan basis



Highlights of the Program

- Members are currently limited to \$4 million in loan volume
- Loans are accepted on a first come, first served basis
 - Currently XXX% pr \$XXX funds remain
- No front-end underwriting by FHLBank Topeka
 - All eligible income should be included in calculations
 - Questions on eligible income should be directed to the MPF Dept. in Topeka



What have we learned?

- Program is not district specific
 - Different than Turnkey Products
- It is mandatory delivery
 - Pair off fees DO NOT include the subsidy in calculation
 - Why lock early?
- Transcripts are required for each loan
 - If you have removed a borrower or income due to eligibility, be sure to include memo.



Next Steps

- Do you have an active Master Commitment under the Traditional MPF Product?
 - You can contact the MPF Department if you do not know.
 - <u>Productadministration@fhlbtopeka.com</u>
 - 866.571.8171
- Can you access Fixed 30YR Permanent Buy-Down pricing?
 - Available via the eMPF Website
 - If no, email productadministration@fhlbtopeka.com
- Do you use a Pricing Engine?
 - You may need to contact your representative and request the pricing is activated.
- Are you an approved member of the MPF Program?
 - If no, please contact <u>mpfsales@fhlbtopeka.com</u>



Questions and Answers

• The time is yours



Contacts

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